

BUS9 Making financial decisions



Personal learning checklist | 1 of 2

GCSE Edexcel Business 1BS0 | Theme 2 / Paper 2

Name _____ Class _____ Date _____

Tick one box for each statement. Red: need help. Amber: partly confident.
Green: can do independently.

I can	Red	Amber	Green
Gross and net profit			
Calculate gross and net profit or loss using the correct cost categories without double counting.	☐	☐	☐
Explain how revenue, cost of sales, operating expenses and interest affect gross and net profit.	☐	☐	☐
Distinguish revenue, profit, profitability and available cash.	☐	☐	☐
Profit margins			
Calculate gross and net profit margins and interpret profit per pound of revenue.	☐	☐	☐
Compare margins across businesses or periods and explain causes of changes.	☐	☐	☐
Explain how falling margin can accompany rising total profit.	☐	☐	☐
Distinguish percentage-point changes from relative percentage changes.	☐	☐	☐

My next revision priority _____

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I can	Red	Amber	Green
Investment decisions			
Calculate average annual profit and average rate of return from project figures.	☐	☐	☐
Distinguish stated project profit from returns before recovering the initial investment.	☐	☐	☐
Evaluate investments using ARR, affordability, return timing, risk and non-financial effects.	☐	☐	☐
Understanding performance			
Calculate percentage changes, averages and market share and interpret them in market context.	☐	☐	☐
Interpret business graphs and charts using periods, scales, units and trends.	☐	☐	☐
Evaluate quantitative and qualitative evidence, recognising reliability, forecast uncertainty and correlation limits.	☐	☐	☐
Justify performance judgements using financial evidence and longer-term service, staff and reputation effects.	☐	☐	☐

My next revision priority _____